



INIALA

BEACH HOUSE - THAILAND

PREFERRED PARTNER AGREEMENT

Iniala offers an amazingly serene oceanfront location on one of the best beaches in Phang Nga, Natai Beach, Thailand. It is complemented by an impeccable design combined with superlative service delivered with a Thai smile.

Iniala Beach House has brought a new level of luxury hospitality to the Phang Nga region with six beautifully appointed suites, a stunning three-bedroom villa, a spectacular one-bedroom penthouse, and two one-bedroom pool residences combinable to offer a family two-bedroom pool residence.

In addition, a Kids Club, a state-of-the-art fitness center and a fine dining restaurant.

Fusing traditional Thai architecture with organic, contemporary forms, Iniala Beach House is a masterpiece of design, featuring the works of eleven world-renowned designers.

www.inialathailand.com

ONE-BEDROOM POOL RESIDENCE

Created by the award-winning design studio Autoban, these two residences provide an elevated luxury living space, each including one bedroom and en-suite bathroom, a guest bathroom, a living and dining area, and a spacious rooftop terrace. Set amid soaring treetops, the terrace boasts breathtaking views and features a dining and lounging area, as well as a plunge pool. With one residence's terrace facing east and the other residence's terrace facing west, guests can enjoy watching the sun rise over Phang Nga's lush mountains or set over the spectacular Andaman Sea.

FEATURES AND SERVICES

- King size bed
- 2 Spacious en-suite bathrooms with shower
- Luxury tea and coffee brands
- Wi-Fi and International TV channels
- Luxury bathroom amenities
- Extra beds available on request
- Indoor & outdoor dining facilities
- 24hrs Butler service

Total area space	175 m ²
Internal Living Space	85 m ²
Plunge Pool	3mx2m
Rooftop Terrace	90 m ²

TWO-BEDROOM POOL RESIDENCE

Created by the award-winning design studio Autoban, the two-bedroom pool residence is a combination of the two one-bedroom pool residences living space, including two bedrooms and en-suite bathrooms, guest bathrooms, living and dining areas, and a spacious rooftop terrace. Set amid soaring treetops, the terrace boasts breathtaking views and features dining and lounging areas, as well as two private plunge pools. From this height, guests can enjoy watching the sun rise over Phang Nga's lush mountains and set over the spectacular Andaman Sea.

FEATURES AND SERVICES

- King size beds
- 4 Spacious en-suite bathrooms with showers
- Luxury tea and coffee brands
- Wi-Fi and International TV channels
- Luxury bathroom amenities
- Extra beds available on request
- Indoor & outdoor dining facilities
- 24hrs Butler service
- Rooftop pool terrace with sea views & mountain views

Total area space	355 m ²
Internal Living Space	175 m ²
Plunge Pool (x2)	3mx2m
Rooftop Terrace	180 m ²

INIALA PENTHOUSE – ONE BEDROOM VILLA

This stunning Penthouse offers exquisite views out to the Andaman Sea and overlooks the shimmering rooftops of Iniala. The wonderful 250 square metre terrace is the perfect place to enjoy the sun or dine under the stars. The oversized swimming pool protrudes into the villa, making this a real fusion of indoor and outdoor living. From this height, at sunset, you'll be afforded the wonderful silhouette of the 'Fishtail' sculpture diving through the villa's pool below, truly spectacular.

FEATURES AND SERVICES

- King size bed
- Spacious main bathroom with separate shower & bath
- Additional bathroom with shower
- Luxury tea and coffee brands
- Extra beds available on request
- Wi-Fi and International TV channels
- Luxury bathroom amenities
- Indoor & outdoor dining facilities
- 24hrs Butler service
- Villa is located west-facing perfect for sunsets
- Private Pool

Total area space	460 m ²
Internal Living Space	210 m ²
Infinity Pool	15mx4m
Terrace	250 m ²

RATE SHEET 2024/2025

Residence name	POOL RESIDENCE	POOL RESIDENCE	PENTHOUSE
Residence type	1-bedroom Residence	2-bedroom Residence	1-bedroom Villa
Available	2	1	1
Max Occupancy	2 adults + 1 children or 3 adults	4 adults + 2 children or 6 adults	2 adults + 2 children or 3 adults
Bedding	1 x king bed with sofa bed in lounge area	2 x king bed with sofa in each lounge area	1 x king bed
Size of suite	175m ²	355m ²	460m ²
Rate type	Breakfast Included Double occupancy	Breakfast Included Double occupancy	Breakfast Included Double occupancy
1 Nov 24 – 21 Dec 24	51,931 THB	103,862 THB	145,407 THB
22 Dec 24 – 7 Jan 25	62,317 THB	124,634 THB	184,875 THB
8 Jan 25 – 1 Apr 25	51,931 THB	103,862 THB	145,407 THB
2 Apr 25 – 9 Sept 25	47,777 THB	95,554 THB	103,655 THB
Additional Holidays 3 Feb – 23 Feb 25 CYN 11 Apr – 28 Apr 25 Easter 1 May – 5 May 25 GW	56,086 THB	112,172 THB	164,103 THB

All net rates are quoted in THB per night and include 10% service charge and prevailing taxes: 7% VAT and 1% Provincial Tax. Taxes are subject to change without notice.



Two Bedroom Residence

Total area space	355 m ²
Internal living space	175 m ²
Plunge pool x2	3m x 2m
Rooftop Terrace	180 m ²
Guests	4 AD, 2 CH (or) 6 AD



One Bedroom Residence

Total area space	175 m ²
Internal living space	85 m ²
Plunge pool	3m x 2m
Rooftop Terrace	90 m ²
Guests	2 AD, 1 CH (or) 3 AD



Iniala Penthouse

Total area space	460 m ²
Internal living space	210 m ²
Infinity pool	15m x 4m
Guests	2 AD, 2 CH (or) 3 AD

THE CARPENTER SUITE – Joseph Walsh

Exquisite, sumptuous and sophisticated one bedroom suite. The Carpenter's Chamber is a sublime showcase of Joseph Walsh's fine craftsmanship. Carved out of ash wood as a fluid sculpture, the spectacular handmade canopy bed serves as the suite's centrepiece. More of Walsh's opulent furniture can be found in the suite's lounge area and office, which are separated from the bedroom by an exquisitely sculpted 'Equinox' wall. This powerful work of art evolves by the hour - the sun's light passing through it from every angle, changing perspectives.

THE BOUDOIR SUITE – Mark Brazier-Jones

Awash with silks and crystal, the Boudoir is by far the most surprising and eccentric of all the suites. Mark Brazier-Jones creates a luscious yet playful atmosphere with his extravagant design, complete with metallic structures, Swarovski-laden side tables and a shimmering drinks trolley in the form of a vintage motorcycle. This dark and mysterious boudoir exudes an aura of sensuality.

THE OWNERS SUITE – Jamie Hayon

With its stunning beachfront position, this suite wins the best view across the Iniala Beach House. Designer Jaime Hayon added a sophisticated touch to a traditional 'beach house' look. The simplistic design transmits a peaceful aura, while the white, green and golden colours give the place a bright and airy feel. The spacious bathroom adorned with Carrera marble and a freestanding bathtub adds to the overall elegance of the suite. Conveniently leading onto a private terrace with a table, chairs and built-in sun loungers, this suite is situated on the exquisite Natai Beach front.

ALL SUITES FEATURES AND SERVICES

- King size bed
- Spacious bathrooms with separate shower & bath
- Unit is located directly on the pool, west-facing perfect for sunsets
- Luxury tea and coffee brands
- Extra beds available on request
- Wi-Fi and International TV channels
- Luxury bathroom amenities
- Indoor & outdoor dining facilities
- 24hrs butler service
- Swimming Pool



Owner's Suite

Internal space	51 m ²
Guests	2 AD



The Boudoir Suite

Internal space	68 m ²
Guests	2 AD



The Carpenter's Suite

Internal space	103 m ²
Guests	2 AD

RATE SHEET 2024/2025

Suite name	THE BOUDOIR SUITE	THE OWNERS SUITE	THE CARPENTER SUITE
Suite type	1-bedroom Suite	1-bedroom Suite	1-bedroom Suite
Available	1	1	1
Max Occupancy	2 adults	2 adults	2 adults
Bedding	1 x King bed	1 x King bed	1 x king bed
Size of suite	68m ²	51m ²	103m ²
Rate type	Breakfast Included Double occupancy	Breakfast Included Double occupancy	Breakfast Included Double occupancy
1 Nov 24 – 21 Dec 24	31,159 THB	68,549 THB	51,931 THB
22 Dec 24 – 7 Jan 25	47,777 THB	87,244 THB	62,317 THB
8 Jan 25 – 1 Apr 25	31,159 THB	68,549 THB	51,931 THB
2 Apr 25 – 9 Sept 25	27,004 THB	51,931 THB	37,390 THB
Additional Holidays 3 Feb – 23 Feb 25 CYN 11 Apr – 28 Apr 25 Easter 1 May – 5 May 25 GW	39,468 THB	74,573 THB	56,086 THB

All net rates are quoted in THB per night and include 10% service charge and prevailing taxes: 7% VAT and 1% Provincial Tax. Taxes are subject to change without notice.

THE LOTUS SUITE – Eggarat Wongcharit

Dozens of bronze lotus flower leaves adorn the walls and the ceilings above the bed and the artwork in the bathroom depicts the movement of water - known in Thai culture to help wash away bad energies.

An exquisite mother of pearl suspended sofa accompanies the bed and hand cut gold and silver mosaics, traditionally found in temples, give the suite an oriental touch.

THE SIAMESE SUITES – Eggarat Wongcharit

The suite's dual reference to nature and Thai culture is unmistakable, with beds woven out of bamboo in shapes reminiscent of silkworm cocoons and temple stupas. The ornate bamboo detail adorning the suites, created by Thai artist Korakot, adds to the fluid organic nature of these rooms.

With private beachfront terraces and access to the villa's 22-metre pool, these suites boast uninterrupted views of the pristine beach and the turquoise sea.

ALL SUITES FEATURES AND SERVICES

- King size bed
- Spacious bathrooms with separate shower & bath
- Unit is located directly on the pool, west-facing perfect for sunsets
- Luxury tea and coffee brands
- Extra beds available on request
- Wi-Fi and International TV channels
- Luxury bathroom amenities
- Indoor & outdoor dining facilities
- 24hrs butler service
- Swimming Pool

Suite name	THE LOTUS SUITE	THE SIAMESE SUITES
Suite type	1-bedroom Suite	1-bedroom Suite
Available	1	2
Max Occupancy	2 adults + 2 children or 3 adults	2 adults + 2 children or 3 adults
Bedding	1 x King bed	1 x King bed
Size of suite	58m ²	59m ²
Rate type	Breakfast Included Double occupancy	Breakfast Included Double occupancy
1 Nov 24 – 21 Dec 24	35,313 THB	51,931 TBH
22 Dec 24 – 7 Jan 25	47,777 THB	62,317 THB
8 Jan 25 – 1 Apr 25	35,313 THB	51,931 THB
2 Apr 25 – 9 Sept 25	31,159 THB	47,777 THB
Additional Holidays 3 Feb – 23 Feb 25 CYN 11 Apr – 28 Apr 25 Easter 1 May – 5 May 25 GW	39,468 THB	56,086 THB

All net rates are quoted in THB per night and include 10% service charge and prevailing taxes: 7% VAT and 1% Provincial Tax.
Taxes are subject to change without notice.



The Lotus Suite

Internal space	58 m ²
Guests	2 AD



Siamese Suites

Internal space	59 m ²
Guests	2 AD

VILLA BIANCA – 3 BEDROOM VILLA

A-cero from Spain and Philosophy of Design from Russia created these interiors using white furniture and natural wood, producing spectacular spaces that act as a wonderful canvas for exquisite Asian art. The curved roofs of this villa represent the Hands of Welcome at Iniala. This very private deck has a comfortable dining/living area and private swimming pool.

FEATURES AND SERVICES

- King size beds
- Each room has spacious bathrooms with separate shower & bath
- Villa is located directly on the beach, west-facing perfect for sunsets
- Private in-villa spa
- Luxury tea and coffee brands
- Extra beds available on request
- Wi-Fi and International TV channels
- Luxury bathroom amenities
- Indoor & outdoor dining facilities
- 24hrs Butler service
- Private Pool

Total area space	548 m ²
Bedroom 1 and 2	66 m ²
Bedroom 3	64 m ²
Pool	18mx3m

Villa Name	VILLA BIANCA
Villa Type	3-bedroom Villa
Available	1
Max Occupancy	6 adults + 2 children
Bedding	3 x king bed
Size of Villa	548m ²
Rate Type	Breakfast Included Double occupancy
1 Nov 24 – 21 Dec 24	205,648 THB
22 Dec 24 – 7 Jan 25	270,042 THB
8 Jan 25 – 1 Apr 25	205,648 THB
2 Apr 25 - 9 Sept 25	151,639 THB
Additional Holidays 3 Feb – 23 Feb 25 CYN 11 Apr – 28 Apr 25 Easter 1 May – 5 May 25 GW	228,497 THB

All net rates are quoted in THB per night and include 10% service charge and prevailing taxes: 7% VAT and 1% Provincial Tax.
Taxes are subject to change without notice.

Extras are not commissionable	THB excluding tax	Inclusion
Extra bed per adult	150 USD ++ per guest per day	Breakfast included
Extra bed per child	75 USD ++ per day (from 2 years old until 12 years old)	Breakfast included
Iniala F&B Package	150 USD ++ Kids half price	-Breakfast, Lunch, Dinner, soft drinks, mini bar
Iniala Complete Package	220 USD ++ Kids half price	-Breakfast, Lunch, Dinner, soft drinks, mini bar, selected wines and spirits

All net rates are quoted in THB per night and include 10% service charge and prevailing taxes: 7% VAT and 1% Provincial Tax. Taxes are subject to change without notice.

THE KIDS CLUB

Upon entering the Kids Club, young guests are immediately transported to a land of adventure and excitement, with a creative interior that includes a treehouse and a quiet play area

Every day at the Kids Club is a new adventure with exciting daily activities such as arts and crafts sessions, outdoor play and cooking classes. The Kids Club is a perfect way to keep children amused and entertained while the parents can relax and enjoy their time knowing their children are being well taken care of.

EXCLUSIVE BUYOUT

When choosing a location for a group, for any type of event, Iniala can offer a range of accommodation options as well as a variety of exotic locations for special dining. With a total of 12 bedrooms over 10 units - each offer unobstructed views and private swimming pools, a group of up to 24 guests can enjoy the exclusivity of our resort. Our ultra-luxe resort combine lavish indoor/ outdoor living areas, privacy, exceptional ocean views, innovative technology and outstanding personalized concierge-style service. Iniala is ready to handle all possible arrangements from transportation, excursions, pre or post activities, parties to romantic wedding indulgences. We require a minimum of 4 night's stay for any exclusive buy outs. Rates are available on request and are commissionable.

To receive further information or a presentation contact the Iniala sales team at sales@iniala.com.

OTHER CHARGES

Premium alcoholic beverages, spa treatments, laundry services, VIP Fast Track, tours and any in-house service will be charged accordingly. The final account will be prepared before departure and we accept credit cards, Thai Baht & US dollars.

PREPARING FOR YOUR ARRIVAL

Arrival into your villa or suite is after 2pm. We request that all guests depart before midday. Any requirements for late check out or early check in will need to be prearranged and will incur a cost payable direct to the hotel.

PAYMENT CONDITIONS USD or THB to be paid via Bank deposit or Credit card

- A 50% non-refundable deposit is required upon booking
- The balance of the invoice will be requested 6 weeks prior to arrival
- If booking is made less than 6 weeks prior to arrival full payment is required for confirmation
- Please remit your payment in THB or USD by bank transfer to the account below
- Payment in THB is using fix rate of 1 USD = 35 THB
- Please note that any bank charges incurred will be borne by the guest or agent
- Quote RFP number on bank transfer

CANCELLATION POLICY

- Date changes are permitted 45 days prior to arrival. All bookings can be moved once within six months subject to availability at the new prevailing rate.
- Cancellation of booking will forfeit 100% of payments made.

INIALA NATAI LTD BANK DETAILS

Beneficiary Address: Iniala Natai Ltd
40/14 Moo 6 Baan Natai, T.Khok Kloi Takuathung, Phang Nga
Thailand 82140
Tel. +66 76 451 456 Fax. +66-76 451 477

Beneficiary Bank: Bangkok Bank Public Company Limited
Bank Address: 64/2 Moo.2 T.Khok Kloi, Takuathung Phang-Nga, Thailand 82140
Tel. +66-76 581 222 Fax. +66-76 581 444

Swift Code: BKKBTHBK

Account No: Currency: Thai Baht 400 – 029854 – 9
Currency: USD 840 – 101 – 0019 – 114271 – 501

Contact Email: Email: fc@inialathailand.com

Name of Company: Iniala Natai Ltd	Name of Company:
Name of contact person: Melissa Sambugaro Sales Manager	Name of contact person:
Address: 40/14 Moo 6 Baan Natai, T.Khok Kloi Takuathung, Phang Nga, Thailand 82140	Address:
Email: sales@iniala.com	Email:
Contact number: +66 76 451 456 +66 96 604 4572	Contact number:
Bank Details: Bangkok Bank Public Company Limited BKKBTHBK fc@inialathailand.com	Bank Details:

This agreement is being drawn up on _____ and is being signed by the parties hereto in full acceptance of and adherence to terms and conditions stipulated.

Name: Ms Melissa Sambugaro
Position: Sales Manager
Company: Iniala Natai Ltd

Name:
Position:
Company: